

DAMUTH TRANE AUTOMATED MANUAL PROCESSES AND GAINED GREATER VISIBILITY IN EVERY DEPARTMENT

Company experiences zero lapse of work during pandemic as employees seamlessly shift to working remotely

COMPANY

Damuth Trane

INDUSTRY

Energy Services

ERP SOFTWARE

Microsoft Dynamics GP/
Key2Act

BACKGROUND

Founded in 1970 by Don Damuth when he purchased the Trane Commercial franchise, Damuth Trane has grown exponentially to become a premiere professional energy services company that specializes in providing building solutions to clients through the sale of HVAC equipment, controls, parts, service, and energy solutions. The company remains a family-owned business operating in the Coastal Virginia area, with over 200 employees, including over eighty specialized service and controls technicians and eight certified energy managers. Additionally, the company operates three parts & supplies locations offering the largest inventory of Trane OEM parts and other HVAC supplies in the region.

SOLUTION



Streamlined processes in AP, AR, HR, Service and Contracting



Job costing simplified



Subcontractor checklist saves time identifying qualified subcontractors



Workflows, Smart Forms automated manual tasks

RESULTS



Greater visibility and accountability in all departments



Documents accessible to everyone digitally based upon security



Shorter approval and reimbursement times



Seamless transition to fully remote workforce during COVID

25K

invoices processed annually by only 1.5 FTEs

3.5

months to ROI

75%

reduction in audit prep

85%

reduction of time processing expense reports